

**Hi Tech**  
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**Carpet Division**

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6/11/01

Mr. Philip Einsohn  
Waterjet Works  
4350 Echo Glen  
Dallas, TX 75244

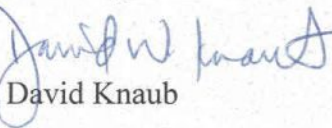
Dear Mr. Einsohn,

This letter is to thank you for the working experience we share on the Anne Arundel Hospital project. Once receiving a specification requiring over 20,000 Square Feet of Waterjet cutting on various types of birds, crabs, fish, turtles and leaves, we began an interview process of approximately 10 different companies. Our search showed a significant amount of disparity in the level of tolerance of the cutting, cutting procedures, pricing, packaging, follow-up services, and overall confidence in the process.

The results of our interview found Waterjet Works to be a leader in every category. Although all the criteria were very important for our selection process, I would have to say the most important criteria was your confidence and articulation of the process. Your ability to extend confidence with the architect, designer, general contractor, owner, and installers were a great asset as we moved through the process.

Thank you again for your ongoing service as we complete this project. We are looking forward to working with Waterjet Works on the next job.

Sincerely,



David Knaub